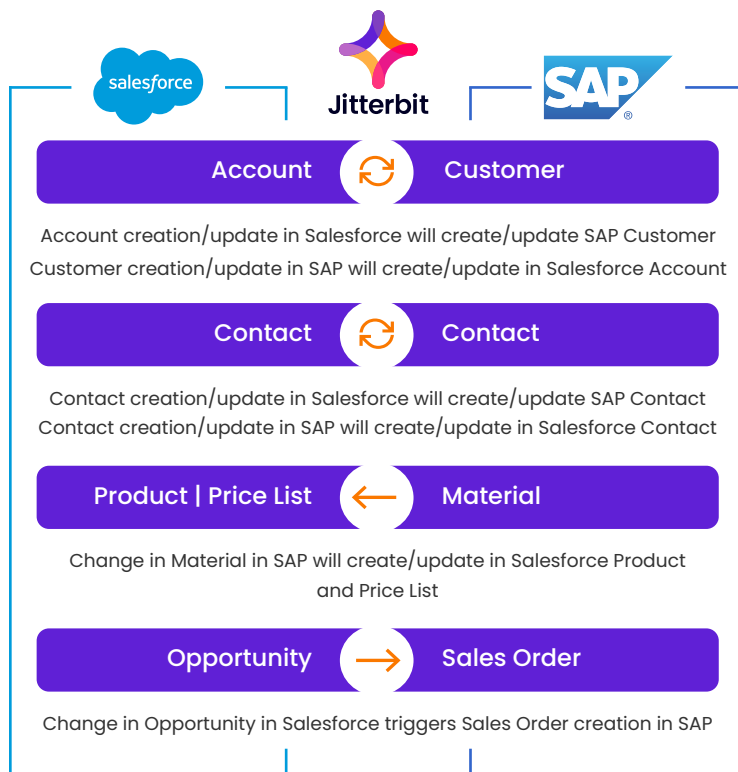


Salesforce-SAP ECC Opportunity-to-Order Process Template

Introduction

Improve the speed and accuracy of creating your sales orders with Jitterbit's Salesforce and SAP ECC Opportunity-to-Order Process Template. A packaged solution of pre-built integrations connects data and processes between applications right out of the box, significantly reducing integration efforts. Synchronize Account, Contact, Material, Product, Price List, and Orders between systems. Automatically create a sales order once an opportunity closes. Connect your CRM and ERP systems quickly and easily with reusable integration that speed implementation and streamline business processes.

This process template includes pre-built integrations that connect the following objects and fields between Salesforce and SAP ECC:



BUSINESS PROBLEMS SOLVED:

- Automate and accelerate your Sales Order creation
- Sync data quickly to enable a consistent view of your customer and contact data across Salesforce and SAP ECC
- Save time and cost by eliminating manual rekeying of data in multiple systems

PROCESS TEMPLATE PACKAGE:

- Two endpoints: Salesforce, SAP ECC
- Four pre-built integrations
- Implementation and post-implementation delivery services (optional)

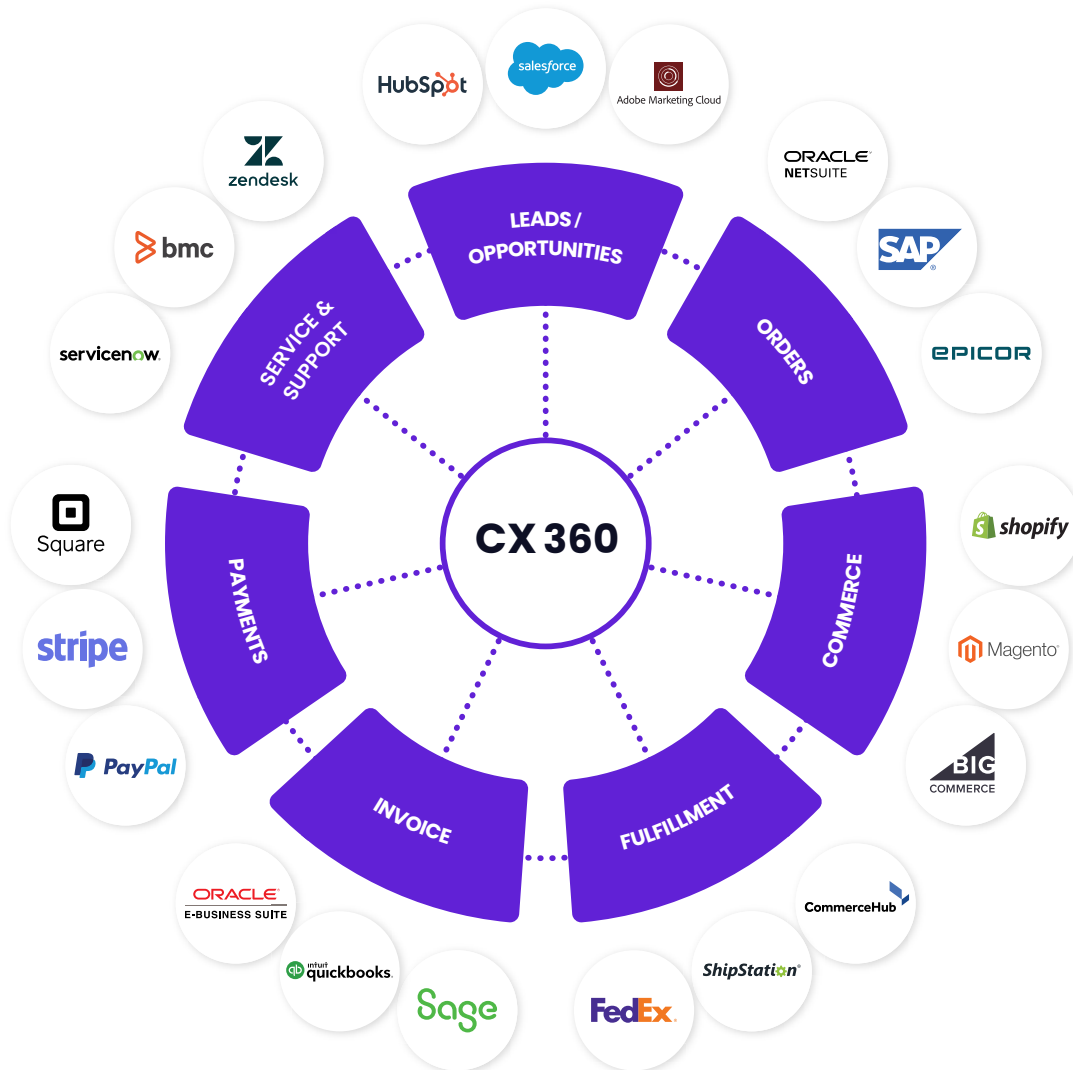
VALUE TO CUSTOMERS:

1. Easy setup for customer's integration projects (days, not weeks or months)
2. Automate creation of Sales Order in SAP when an Opportunity is closed in Salesforce
3. Sync objects such as Account, Contact, Material, Product, Price List, in Salesforce with equivalent objects in SAP
4. 50-80% faster time-to-value with a pre-packaged Opportunity-to-Order process template
5. Standard objects are used for this process template to minimize additional customization

BUSINESS BENEFITS:

- Quickly implement Opportunity-to-Order integration between Salesforce and SAP for fast time to value
- Pre-packaged automation between Salesforce and SAP
- Establish Salesforce as a single source of truth for Accounts, Contacts, Opportunities, and Orders
- Improve accuracy and reduce errors
- Eliminate manual data validation and tracking between systems

The API Lifecycle of a Customer



Opportunity-to-Order

When sales opportunities close, orders need to be processed as efficiently and quickly as possible, with 100% accuracy. Providing a seamless customer order experience requires integrating data and processes across multiple systems – when sales opportunities close in your CRM system, sales orders are automatically created in your ERP system. With Jitterbit's Salesforce-SAP ECC Opportunity-to-Order Process Template, you can use pre-built integrations to jumpstart integrations in your order lifecycle, reduce the time required to connect and automate your systems, and accelerate your time to market.



Jitterbit empowers businesses to optimize their connectivity and scalability through a single integration and workflow automation platform. Our mission is to turn complexity into simplicity so your entire organization can work faster and more efficiently.

Jitterbit, Inc. • jitterbit.com • +1.877.852.3500