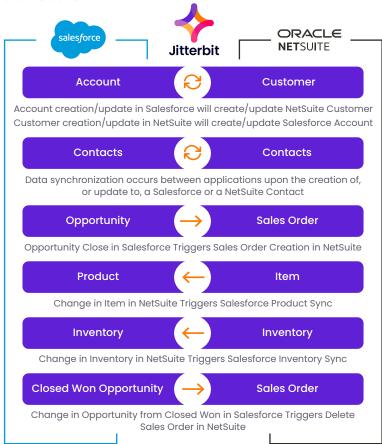
Salesforce-NetSuite Opportunity-to-Order Process Template

Introduction

Improve the speed and accuracy of creating your sales orders with Jitterbit's Salesforce and NetSuite Opportunity-to-Order Process Template. A packaged solution of pre-built integrations connects data and processes between applications right out of the box, significantly reducing integration efforts. Synchronize contact, account, and inventory items between systems. Automatically create a sales order once an opportunity closes. Connect your CRM and ERP systems quickly and easily with reusable integrations that speed implementation and streamline business processes.

This process template includes pre-built integrations that connect the following objects and fields between Salesforce and NetSuite:



BUSINESS PROBLEMS SOLVED:

- Automatically create a sales order in NetSuite when an opportunity closes in Salesforce
- Synchronize data and processes quickly and easily between systems

PROCESS TEMPLATE PACKAGE:

- Two endpoints: Salesforce, NetSuite
- · Six pre-built integration flows
- Implementation and post-implementation delivery services (optional)

VALUE TO CUSTOMERS:

- 1. Easy setup for customer's integration projects (days, not weeks or months)
- Automate creation of Sales Order in NetSuite when an Opportunity is closed in Salesforce
- Sync objects such as Account, Contact, Product, and Inventory in Salesforce with equivalent objects in NetSuite
- 50-80% faster time-to-value with a pre-packaged Opportunity-to-Order process template
- Standard objects are used for this process template to minimize additional customization

BUSINESS BENEFITS:

- Quickly implement Opportunity-to-Order integration between Salesforce and NetSuite for fast time to value
- Pre-packaged synchronization between Salesforce and NetSuite
- Establish Salesforce as the single source of truth for Accounts, Contacts, Opportunities, and Orders
- Improved user experience with placing orders without leaving Salesforce CRM













The API Lifecycle of a Customer



Opportunity-to-Order

When sales opportunities close, orders need to be processed as efficiently and quickly as possible, with 100% accuracy. Providing a seamless customer order experience requires integrating data and processes across multiple systems – when sales opportunities close in your CRM system, sales orders are automatically created in your ERP system. With Jitterbit's Salesforce-NetSuite Opportunity-to-Order Process Template, you can use pre-built integrations to jumpstart integrations in your order lifecycle, reduce the time required to connect and automate your systems, and accelerate your time to market.

♦Jitterbit

Jitterbit empowers businesses to optimize their connectivity and scalability through a single integration and workflow automation platform. Our mission is to turn complexity into simplicity so your entire organization can work faster and more efficiently.

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