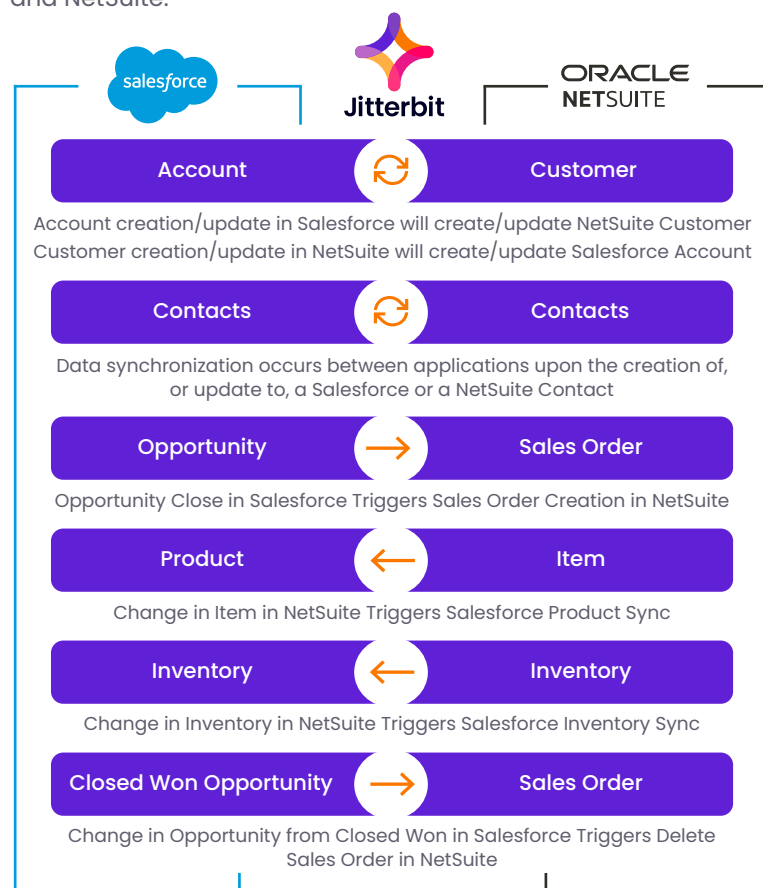


Salesforce-NetSuite Opportunity-to-Order Process Template

Introduction

Improve the speed and accuracy of creating your sales orders with Jitterbit's Salesforce and NetSuite Opportunity-to-Order Process Template. A packaged solution of pre-built integrations connects data and processes between applications right out of the box, significantly reducing integration efforts. Synchronize contact, account, and inventory items between systems. Automatically create a sales order once an opportunity closes. Connect your CRM and ERP systems quickly and easily with reusable integrations that speed implementation and streamline business processes.

This process template includes pre-built integrations that connect the following objects and fields between Salesforce and NetSuite:



BUSINESS PROBLEMS SOLVED:

- Automatically create a sales order in NetSuite when an opportunity closes in Salesforce
- Synchronize data and processes quickly and easily between systems

PROCESS TEMPLATE PACKAGE:

- Two endpoints: Salesforce, NetSuite
- Six pre-built integration flows
- Implementation and post-implementation delivery services (optional)

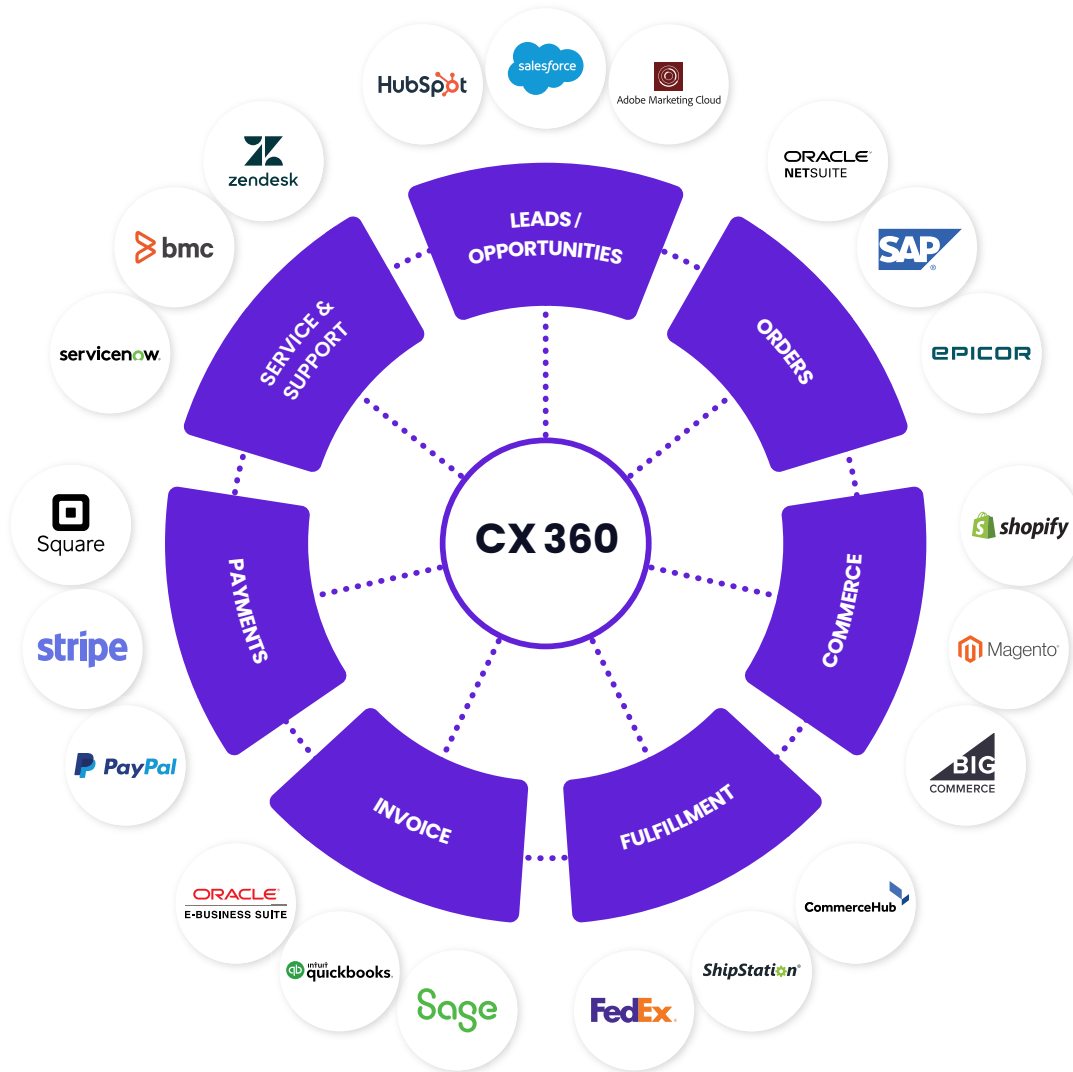
VALUE TO CUSTOMERS:

1. Easy setup for customer's integration projects (days, not weeks or months)
2. Automate creation of Sales Order in NetSuite when an Opportunity is closed in Salesforce
3. Sync objects such as Account, Contact, Product, and Inventory in Salesforce with equivalent objects in NetSuite
4. 50-80% faster time-to-value with a pre-packaged Opportunity-to-Order process template
5. Standard objects are used for this process template to minimize additional customization

BUSINESS BENEFITS:

- Quickly implement Opportunity-to-Order integration between Salesforce and NetSuite for fast time to value
- Pre-packaged synchronization between Salesforce and NetSuite
- Establish Salesforce as the single source of truth for Accounts, Contacts, Opportunities, and Orders
- Improved user experience with placing orders without leaving Salesforce CRM

The API Lifecycle of a Customer



Opportunity-to-Order

When sales opportunities close, orders need to be processed as efficiently and quickly as possible, with 100% accuracy. Providing a seamless customer order experience requires integrating data and processes across multiple systems – when sales opportunities close in your CRM system, sales orders are automatically created in your ERP system. With Jitterbit's Salesforce-NetSuite Opportunity-to-Order Process Template, you can use pre-built integrations to jumpstart integrations in your order lifecycle, reduce the time required to connect and automate your systems, and accelerate your time to market.



Jitterbit empowers businesses to optimize their connectivity and scalability through a single integration and workflow automation platform. Our mission is to turn complexity into simplicity so your entire organization can work faster and more efficiently.

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