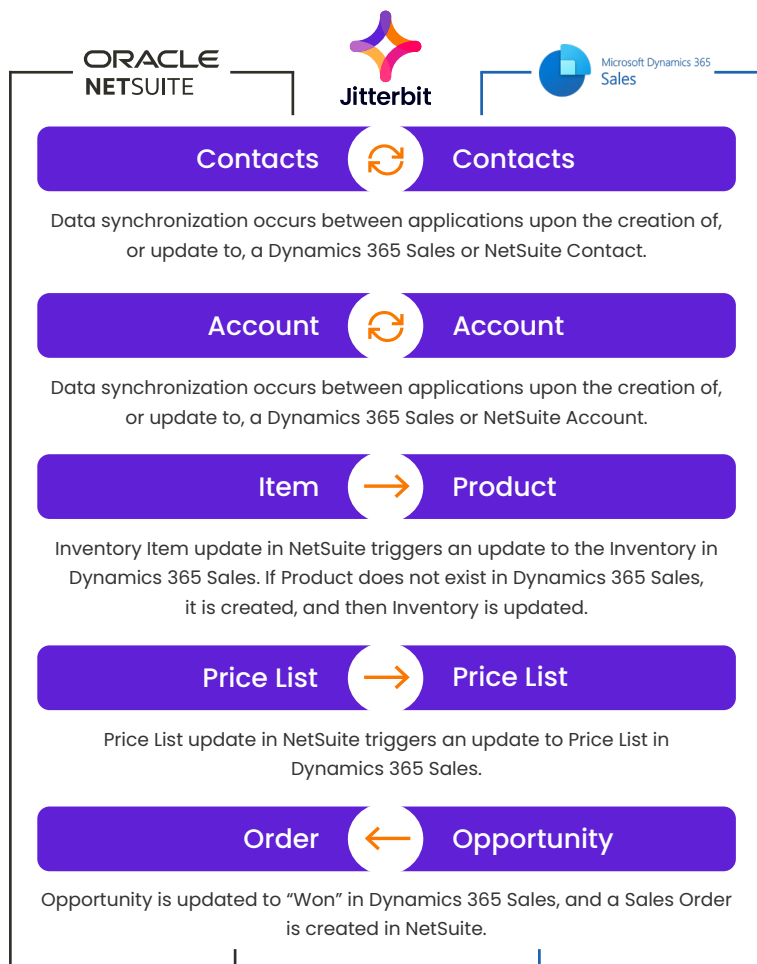


# NetSuite ERP–Microsoft Dynamics 365 Sales Opportunity-to-Order Process Template



## Introduction

Improve the speed and accuracy of creating your sales orders with Jitterbit's NetSuite ERP–Microsoft Dynamics 365 Sales Opportunity-to-Order Process Template. A packaged solution of pre-built integrations connects data and processes between applications right out of the box, significantly reducing integration efforts. Synchronize contact, account, and inventory items between systems. Automatically create a sales order once an opportunity closes. Connect your ERP and CRM systems quickly and easily with reusable integrations that speed implementation and streamline business processes. This template includes pre-built integrations that connect the following objects and fields between NetSuite ERP and Dynamics 365 Sales:



### BUSINESS PROBLEMS SOLVED:

- Automatically create a sales order in NetSuite when an opportunity closes in Dynamics 365 Sales
- Connect and synchronize data and processes quickly and easily between systems

### PROCESS TEMPLATE PACKAGE:

- Two endpoints: NetSuite ERP, Dynamics 365 Sales
- Five pre-built integrations
- Implementation and post-implementation delivery services (optional)

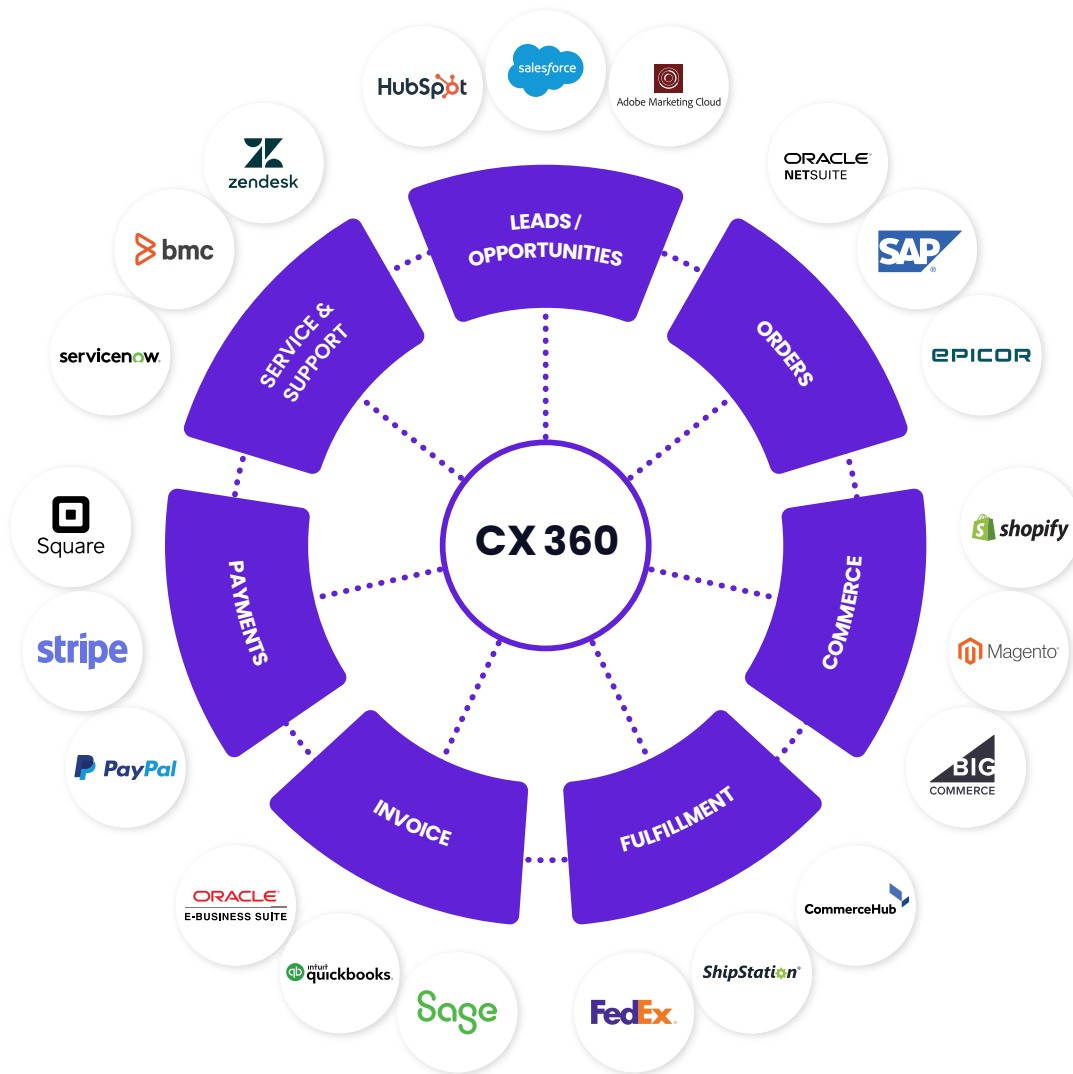
### VALUE TO CUSTOMERS:

1. Packaged solution speeds integration and reduces technical resource requirements
2. Standard objects minimize the need for additional customization
3. Pre-built workflows automate data synchronization between common objects such as Account, Contact, Inventory, and Product
4. Integrated processes eliminate manual data entry, data exports, costly delays

### BUSINESS BENEFITS:

- **Drive greater efficiencies** in sales order creation with a pre-built template that reduces custom coding and speeds automatic connections to commonly used objects, fields, and processes
- **Transform operations** with streamlined communications and data integration across the sales order creation process
- **Meet rising customer expectations** for seamless sales order management with quick, cost-effective integration that synchronizes data and processes between workflows

# The API Lifecycle of a Customer



## Opportunity-to-Order

When sales opportunities close, orders need to be processed as efficiently and quickly as possible, with 100% accuracy. Providing a seamless customer order experience requires integrating data and processes across multiple systems – when sales opportunities close in your CRM system, sales orders are automatically created in your ERP system. With Jitterbit's NetSuite ERP–Microsoft Dynamics 365 Sales Opportunity-to-Order Process Template, you can use pre-built integrations to jumpstart integrations in your order lifecycle, reduce the coding required to connect your systems, and accelerate your time to market.



Jitterbit empowers businesses to optimize their connectivity and scalability through a single integration and workflow automation platform. Our mission is to turn complexity into simplicity so your entire organization can work faster and more efficiently.

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